



Atharva Institute of Management Studies

Activity / Event Report

Name of Event/Title : From Contacts to connections: Networking for Career Growth

Resource person : Dr. Vaishali Ojha

Organization : KES Shroff College of Arts & Commerce

Designation : Assistant Professor, Academician, Mentor

Contact No : 7023360200

Email Id : drvaishaliojha@gmail.com

Date(s) of conduction : 10th October, 2024

Class : MMS SEM III (Batch 2023 – 25) Non-Finance

Faculty coordinator : Dr. Aparna Ger and Prof. Gauri Sane

Student coordinator/ committee : FINNIX Club and TECHNO-ED Club

DESCRIPTION

Objectives:

- To equip participants with a clear understanding of the value of networking in their professional lives.
- To teach participants how to transform casual contacts into meaningful relationships that can lead to career opportunities and long-term growth.
- To provide practical strategies for expanding and nurturing a professional network, emphasizing that successful networking is about building genuine connections rather than merely increasing the number of contacts.

Key Takeaways:

- The session highlighted several key takeaways for effective networking. First, it emphasized how to initiate conversations, showing the importance of starting interactions with confidence and a positive approach.
- The first minute of any conversation is critical, as it sets the tone for a lasting impression, so making that time count is essential.
- Participants also learned the value of building networks with genuine intent. It's not just about collecting contacts but forming meaningful relationships based on trust and authenticity.
- Following up regularly is vital to maintaining these connections, ensuring that relationships are nurtured over time.
- Lastly, the session stressed the importance of long-term relationship building, encouraging participants to stay connected and offer value to their network, fostering relationships that can last well into the future.

Learning Outcomes

The learning outcomes were as follows:

- Participants recognize how effective networking creates opportunities in both personal and professional spheres.
- Attendees learn strategies to transform casual contacts into meaningful relationships, facilitating career opportunities and long-term growth.
- Participants grasp the concept that "your network is your net worth," motivating them to invest in their relationships for future success.

Profile of the Speaker: Dr. Vaishali Ojha

Dr. Vaishali Ojha is a distinguished academician with over 9 years of experience in teaching, specializing in commerce and management. She holds a PhD in Commerce and Management from the University of Mumbai and an MBA in Finance from Rajasthan Technical University, where she ranked 4th across the state. Her corporate background includes roles in auditing and administration with companies like Shree Cement Ltd. and Guljag Pvt. Ltd.

Dr. Ojha has chaired numerous international conferences, including the G20 track at the Model United Nations Conference and the International Malaysian Studies Conference. Her research and contributions in areas such as FinTech, gender sensitization, and innovation have garnered national and international recognition. She has authored several books and research papers, and her work has received acclaim worldwide. Additionally, she is a certified Innovation Ambassador by the Ministry of Education and has been honored with the Best Research Paper award at the 8th International Conference on Sustainability & Management Strategy.

Communication with resource person (screenshot of mail, message etc.)

Fwd: Invitation for the session on 10/10/2024 Inbox x



Dr. Aparna Ger
to me ▾

Tue, Oct 8, 12:32 PM (13 days ago) ☆ ↶ ⋮

----- Forwarded message -----

From: Dr. Aparna Ger <sanjanaq2480@gmail.com>
Date: Tue, Oct 8, 2024 at 12:30 PM
Subject: Fwd: Invitation for the session on 10/10/2024
To: <aparna.ger@atharvaims.edu.in>

Dear Dr. Aparna, Thank you for the invitation.

I am pleased to confirm my session on 10th October 2024 at 2 pm with the MMS (Non-Finance) students at Atharva Institute of Management Studies.

I look forward to engaging with the students and contributing to the session. Please let me know if there are any specific topics or preparations you would like me to consider beforehand.

Thank you once again, and I look forward to seeing you soon.

Warm regards,

Dear Madam,

This is an invitation for the session to be held on 10/10/2024 in Atharva Institute of Management Studies. Your session is scheduled at 2pm with our MMS (Non-Finance) students in Atharva Institute of Management Studies, phase 3, on the 3rd floor. Room no. 6.

Looking forward to seeing you.

Regards,
Dr. Aparna Ger

↶ Reply

↷ Forward

Flyer of the Event



ATHARVA INSTITUTE OF MANAGEMENT STUDIES

(Affiliated to University of Mumbai, Approved by DTE & AICTE)



Organises

Guest Session

On

From Contacts to Connections: Networking for Career Growth



DR. VAISHALI OJHA

Assistant Professor KESSC

Innovation Ambassador, MOE-IIC, Govt of India

Thursday

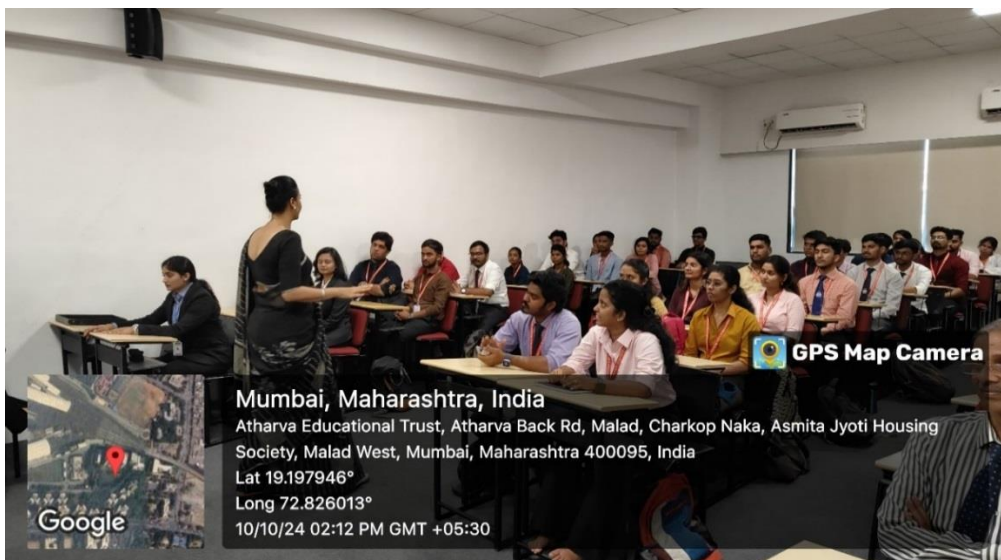
10th October, 2024

Time

02.00 pm Onwards

Venue:- Classroom No.06, Third Floor, Phase3, AET Campus

Glimpse of the Event





Mumbai, Maharashtra, India

Atharva Educational Trust, Atharva Back Rd, Malad, Charkop Naka, Asmita Jyoti Housing Society, Malad West, Mumbai, Maharashtra 400095, India

Lat 19.197946°

Long 72.826013°

10/10/24 02:10 PM GMT +05:00



Mumbai, Maharashtra, India

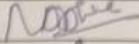



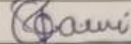
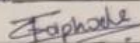


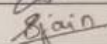
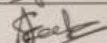

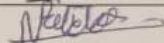
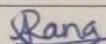
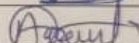
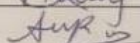
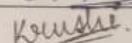
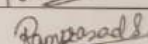

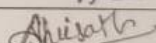
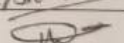
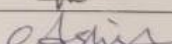
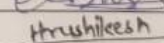
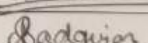

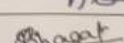
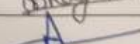

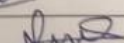
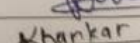
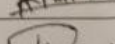

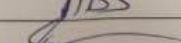

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10/10/24 02:10 PM GMT +05:30

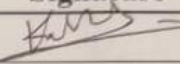
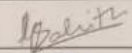
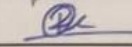
Attendance sheet with signature

ATHARVA INSTITUTE OF MANAGEMENT STUDIES		
MMS Sem- III - Attendance Sheet - Batch - 2023 - 2025		
Specialization - Marketing		
From Contacts to Connections: Networking for Career Growth		
Date : 10th October, 2024		
Roll No.	Date Name	12.00PM - 4.00PM Signature
A-3	Ahire Nikhil	
A-4	Badgujar Sankar	
A-5	Bane Shubham	
A-7	Bhandari Vishal	
A-11	Choudhary Parvi	
A-14	Doiphode Trisha	
A-16	Govindwar Prathmesh	
A-17	Jadhav Mansi	
A-20	Jain Suhasi	
A-22	Kachave Sahil	
A-24	Khune Shreyas	
A-34	Patidar Nainish	
A-39	Rana Aayusha	
A-40	Raut Adesh	
A-41	Raut Alkesh	
A-47	Shah Krushi	
A-51	Shinde Ramprasad	
A-54	Shirwadkar Sameer	
A-56	Sirsath Abhishek	
A-63	Thorve Mukund	
A-65	Wakale Ashish	
B-5	Ayare Hrushikesh Ravichandra	
B-6	Badgujar Swapnil Narendra	
B-8	Bansode Yogesh Prakash	
B-10	Bhagat Susmit Sahebrao	
B-15	Gadhawe Niraj Vinayak	
B-22	Jain Sakshi Kantilal	
B-27	Kamthe Sahil Mohan	
B-29	Khankar Aditya Ganesh	
B-32	Mandlik Khushi Nanabhau	
B-33	Maurya Anubhav Ashok	
B-34	Meshram Ghanshyam Sitaram	
B-38	Musale Vaibhav Satish	


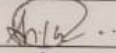



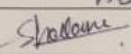









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B-42	Pareek Nisha Bajarang Lal	ABS
B-46	Petkar Vaishnavi Ramkrushna	ABS
B-47	Pharakate Shubham Satappa	S. Pharakate
B-48	Prajapati Rahul Manherlal	Prajapati P
B-50	Sankhe Mansi Narendra	ABS
B-51	Sawant Kshitija Vinod	K. Sawant
B-52	Sharma Tejas Gopal	G. Sharma
B-55	Shukla Sopan Dinesh	S. Shukla
B-57	Singh Saurabh Santosh Kumar	Saurabh
B-61	Tiwari Harsh Sanjiv	H. Tiwari
B-64	Wankhede Ayush Sanjay	ABS

ATHARVA INSTITUTE OF MANAGEMENT STUDIES		
MMS Sem- III - Attendance Sheet - Batch - 2023 - 2025		
Specialization - Human Resource		
From Contacts to Connections: Networking for Career Growth		
Date : 10th October, 2024		
Roll No.	Date	12.00PM - 4.00PM
	Name	Signature
A-27	Malpani Aanchal	Aanchal
A-50	Shekhawat Neelam	Neelam
A-55	Singh Kamini	ABS
A-57	Sona Mansi	Mansi
B-13	Chaudhary Nidhi Rajkumar	ABS
B-16	Gaikwad Sahyogi Mahendra	S. Gaikwad
B-31	Kudtarkar Pooja Prakash	Pooja
B-35	Mohite Apurva Mahendra	Apurva
B-40	Nakum Unnati Vijay	U. Nakum
B-41	Panchal Om Kalpesh	ABS
B-65	Yadav Aakanksha Pramod	ABS
B-67	Gharat Sakshi	Sakshi

ATHARVA INSTITUTE OF MANAGEMENT STUDIES**MMS Sem- III - Attendance Sheet - Batch - 2023 - 2025****Specialization - Systems / IT****From Contacts to Connections: Networking for Career Growth****Date : 10th October, 2024**

Roll No.	Date	12.00PM - 4.00PM
	Name	Signature
B-12	Bhogle Kaustubh Vidyadhar	
B-19	Gurudu Sahith Haridas	
B-26	Kajrekar Rutvik Govind	

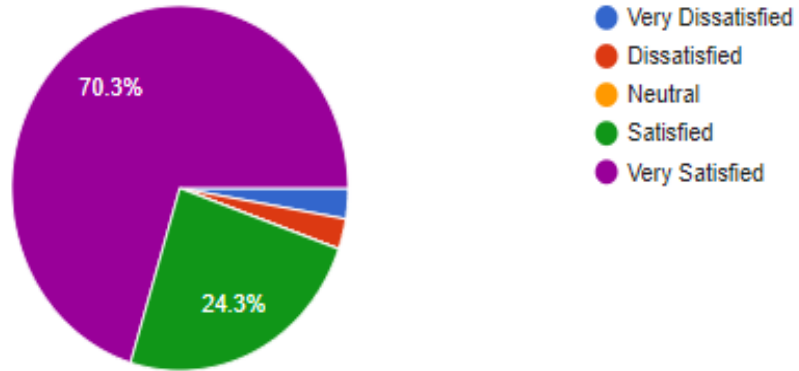
ATHARVA INSTITUTE OF MANAGEMENT STUDIES**MMS Sem- III - Attendance Sheet - Batch - 2023 - 2025****Specialization - Operation****From Contacts to Connections: Networking for Career Growth****Date : 10th October, 2024**

Roll No.	Date	12.00PM - 4.00PM
	Name	Signature
A-1	Achalkhamb Deep	
A-12	Dhere Ankur	
A-25	Kukudkar Pranali	
A-33	Pagare Pratik	
A-36	Pawar Sushant	
A-43	Salame Swapnil	
A-48	Shaikh Amin	
A-49	Sharma Mehul	
B-1	Ahire Pankaj Dharmapal	
B-3	Akulwar Prathmesh Sunilrao	
B-18	Gorivale Ashwin Narayan	
B-25	Kadwadkar Prafulla Ganesh	
B-44	Patil Aniket Nagoji	
B-56	Singh Devendra Sukhvir	
B-66	Yadav Charu Devendra	

Feedback from Students

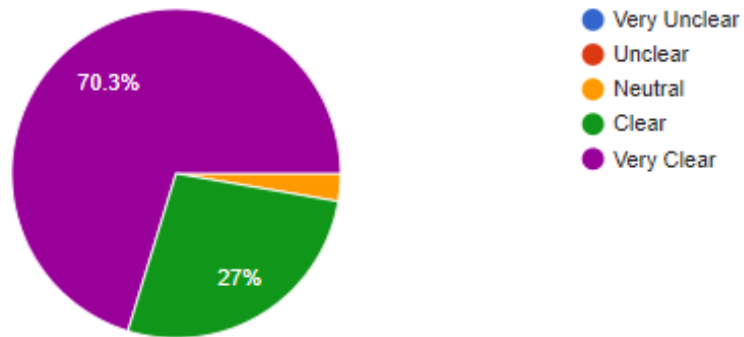
How satisfied are you with the session?

37 responses



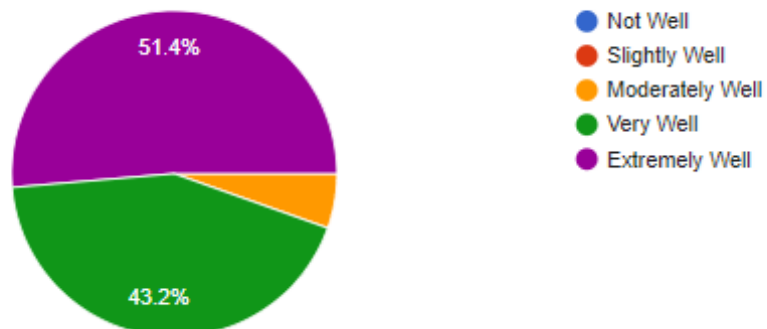
How clear and understandable was the presentation?

37 responses



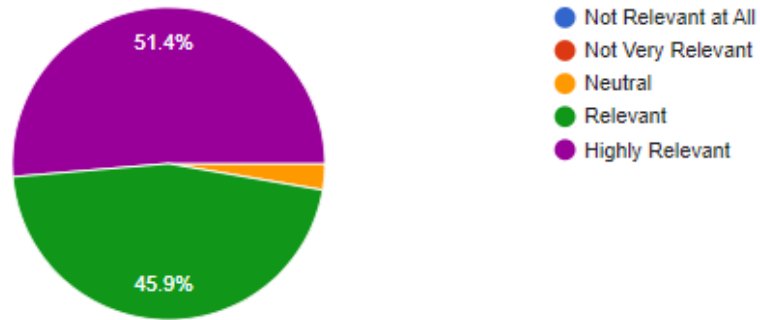
How well did the session cover the key aspects of building connections and networking for career growth?

37 responses



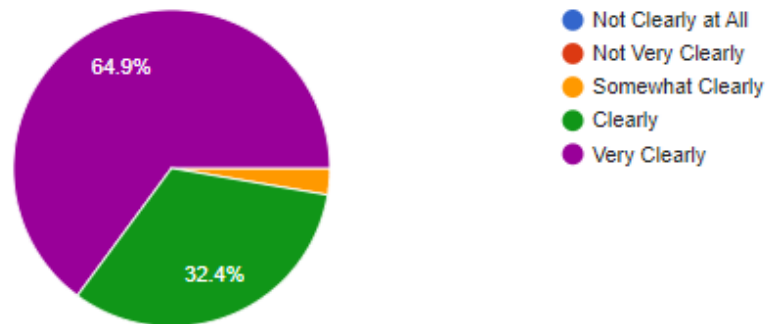
How relevant was the session on building connections and networking for career growth?

37 responses



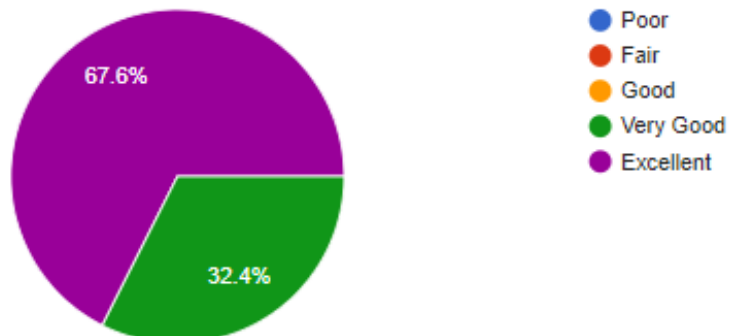
How well the topics were explained?

37 responses



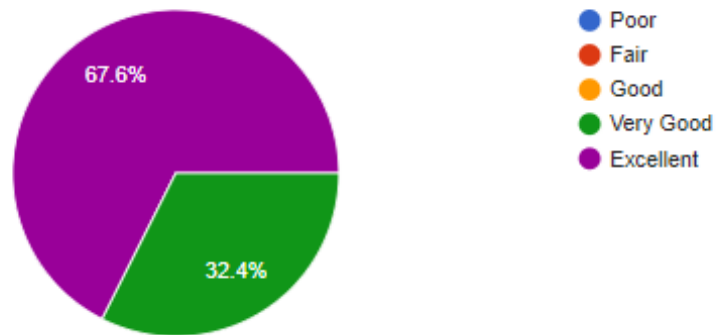
How would you rate the speaker's knowledge?

37 responses



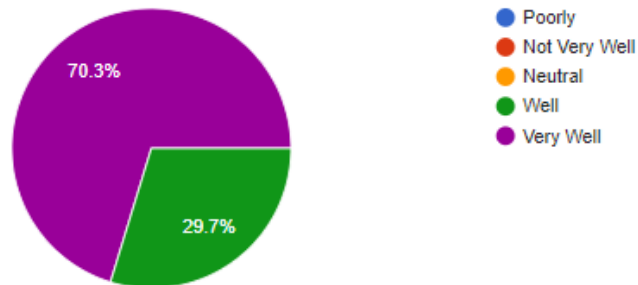
How would you rate the speaker's presentation skills?

37 responses



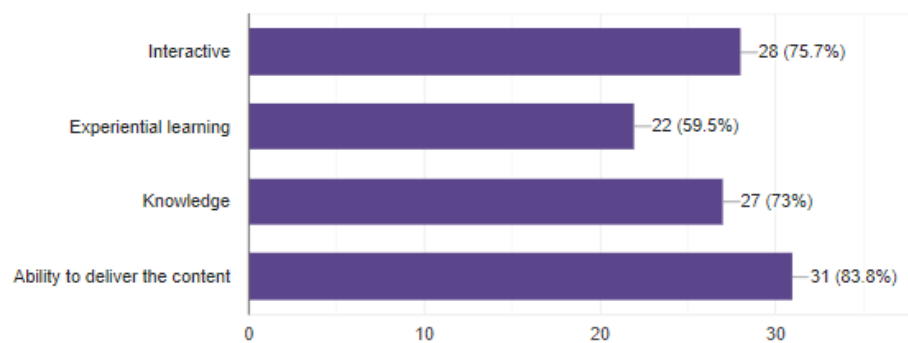
How well did the speaker respond to questions from the audience?

37 responses



Highlight two major aspects of the speaker:

37 responses



Event Report Prepared By: Sakshi Jain, Student Coordinator

Verified by: Dr. Aparna Ger, Assistant Professor &

Prof. Gauri Sane, Assistant Professor, In-charge of Systems

Submitted to: Dr. D. Henry Babu – Director - AIMS